

INSTRUCTUS MARKETS

2-Day Capital Markets Workshop for Public Fundholders

Venue:

Trafalgar Capital Hedge Fund Office 49 St James's
Street, London, SW1A 1JT

navigating the financial world



Graham began his career as a trader at Smith Barney in 1996 before joining Citigroup as managing director of European Trading and subsequently Unicredit as Global Head of Trading and Sales Trading.

Graham was promoted to Managing Director at the age of 30, running a team of 50 and a trading portfolio of \$3bn.

As well as delivering Instructus training courses in Capital Markets and Trading, Graham also runs a Pan-European fund for Trafalgar Capital, a global hedge fund.



Giles began his career on the Stock Exchange floor at Big Bang in 1986, trading for Nat-West markets. Following this he joined Deutsche Bank and then Citigroup where he was Managing Director responsible for Energy trading.

Alongside his main function as a senior equities trader, Giles has also had responsibility managing the relationship between markets and corporates.

Giles has been a regular speaker at the Citi Investor Relations University and has delivered many successful corporate pitches.

- Role and function of capital markets
- Market participants
- The major asset classes
- Investment imperative
- Investment bank divisions

Q&A

- Regulation
- Technology and investing
- Basics of portfolio management
- The psychology of investing

Q&A

<p>Role and Function of Capital Markets</p> <ul style="list-style-type: none"> • Why capital markets exist • The recent evolution of markets • The function of capital markets • Primary and secondary markets 	<p>Market Participants</p> <ul style="list-style-type: none"> • Asset managers • Governments • Investment banks, brokers and advisors • Private equity and venture capital 	<p>The Major Asset Classes</p> <ul style="list-style-type: none"> • Bonds • Equities • Commodities • Foreign Exchange • Correlation
<p>Investment Imperative</p> <ul style="list-style-type: none"> • Risk profile • Mandates • Passive and active investment • Fees • New fee structures 	<p>Investment Bank Divisions</p> <ul style="list-style-type: none"> • Corporate Finance • Mergers and acquisitions • Research • Sales and trading • Operations 	<p>Regulation</p> <ul style="list-style-type: none"> • The changing environment • Market consequences • Volker Rule and Dodd Frank • MiFiD II
<p>Technology and Investing</p> <ul style="list-style-type: none"> • Algorithmic trading • Alternative exchanges • Dark pools and hidden liquidity 	<p>Basics of Portfolio Management</p> <ul style="list-style-type: none"> • Structuring a portfolio • Understanding risk • Measuring risk, Beta and Vix 	<p>The Psychology of Investing</p> <ul style="list-style-type: none"> • Performance pressure • ‘The madness of the crowd’ • Momentum trading